



# Road to Chiplets: Data & Test

November 9 - 11, 2021

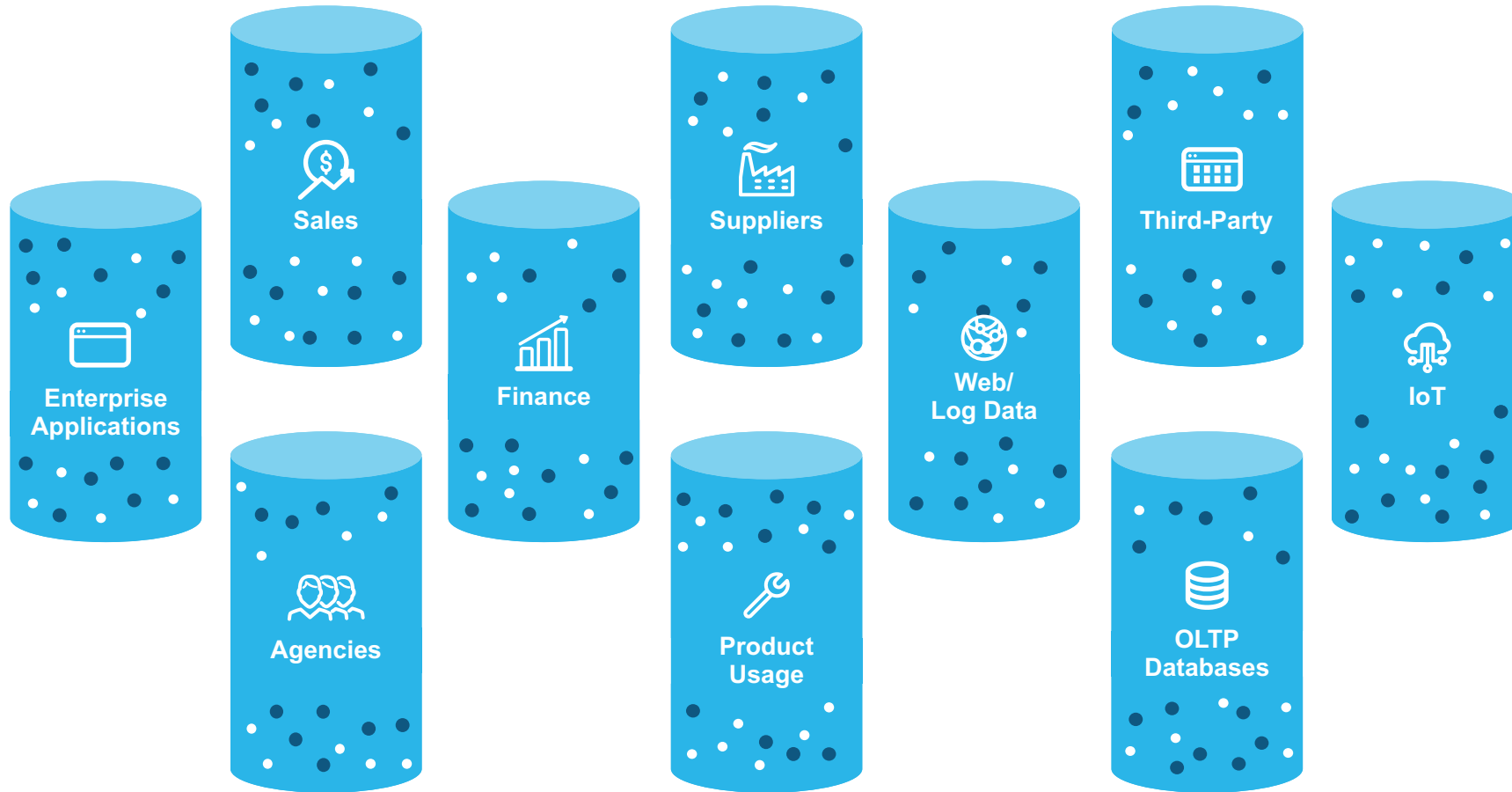


# Cross-Domain Sharing in the Snowflake Data Cloud

Nov 11, 2021

**VINAY H SRIHARI**  
Field CTO, Snowflake

# DATA SILOS PREVENT VALUE REALIZATION



**87%**  
of firms are expanding  
their ability to source  
external data<sup>1</sup>

<sup>1</sup> "The Insights Professional's Guide To External Data Sourcing" Forrester, 2020



# TECHNICAL CHALLENGES

Make it difficult to answer the questions of supply chain



Data siloed across companies



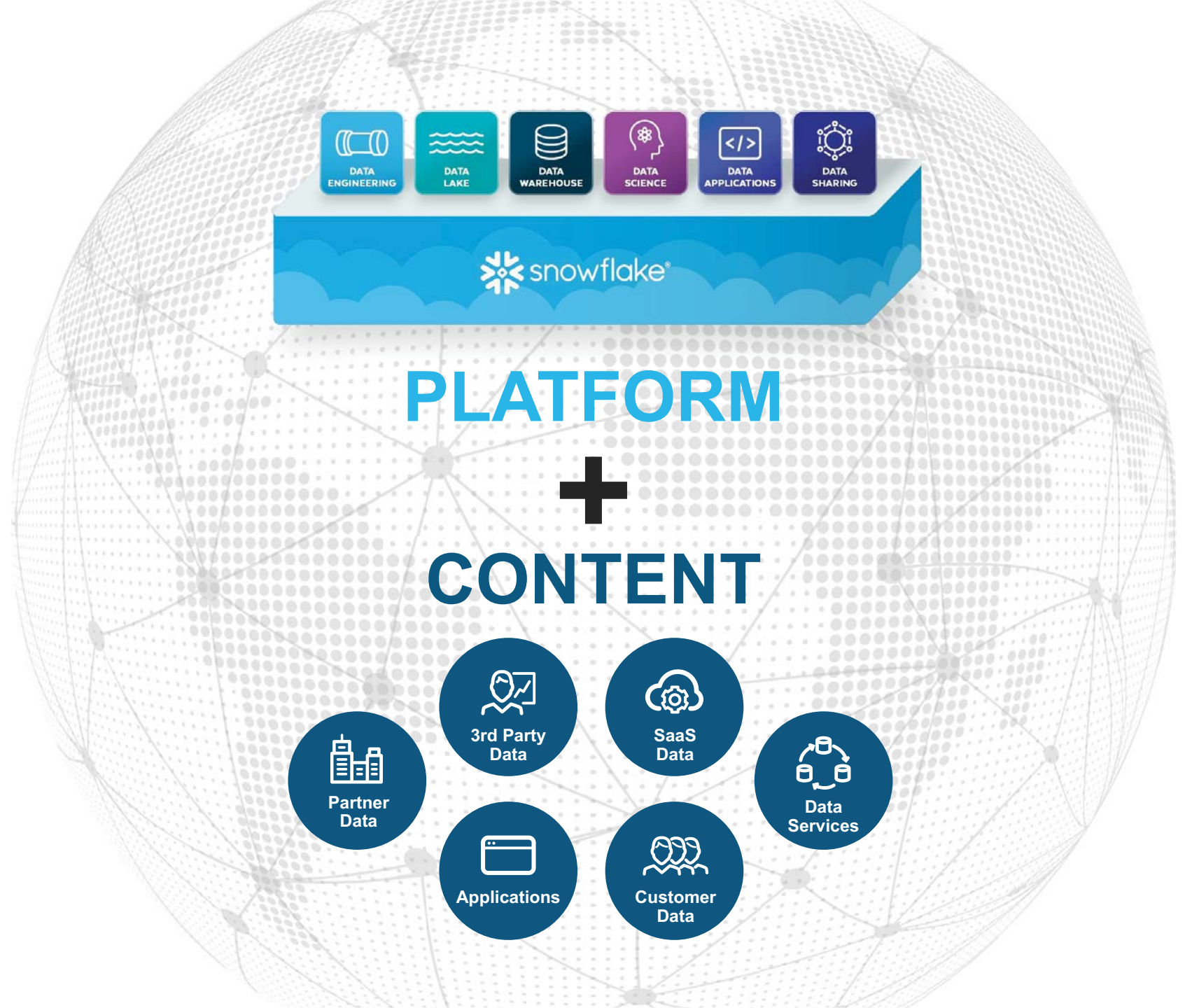
Governing and securing copies of data is difficult



Creating new data pipelines is slow and processes are complex and fragile



# ELEMENTS OF THE DATA CLOUD





# SNOWFLAKE PLATFORM

Under the Hood



# SNOWGRID

WITHIN AND ACROSS CLOUD AND REGION

- 1 Move Data Cross-Cloud & Cross-Region**

Fast, Easy, Secure  
All Within a Transaction

- 2 Unified Governance**

Policies, Entitlements, Masking  
Follows the Data Not the Cloud

- 3 Share Data**

Public and Private  
Snowflake Marketplace

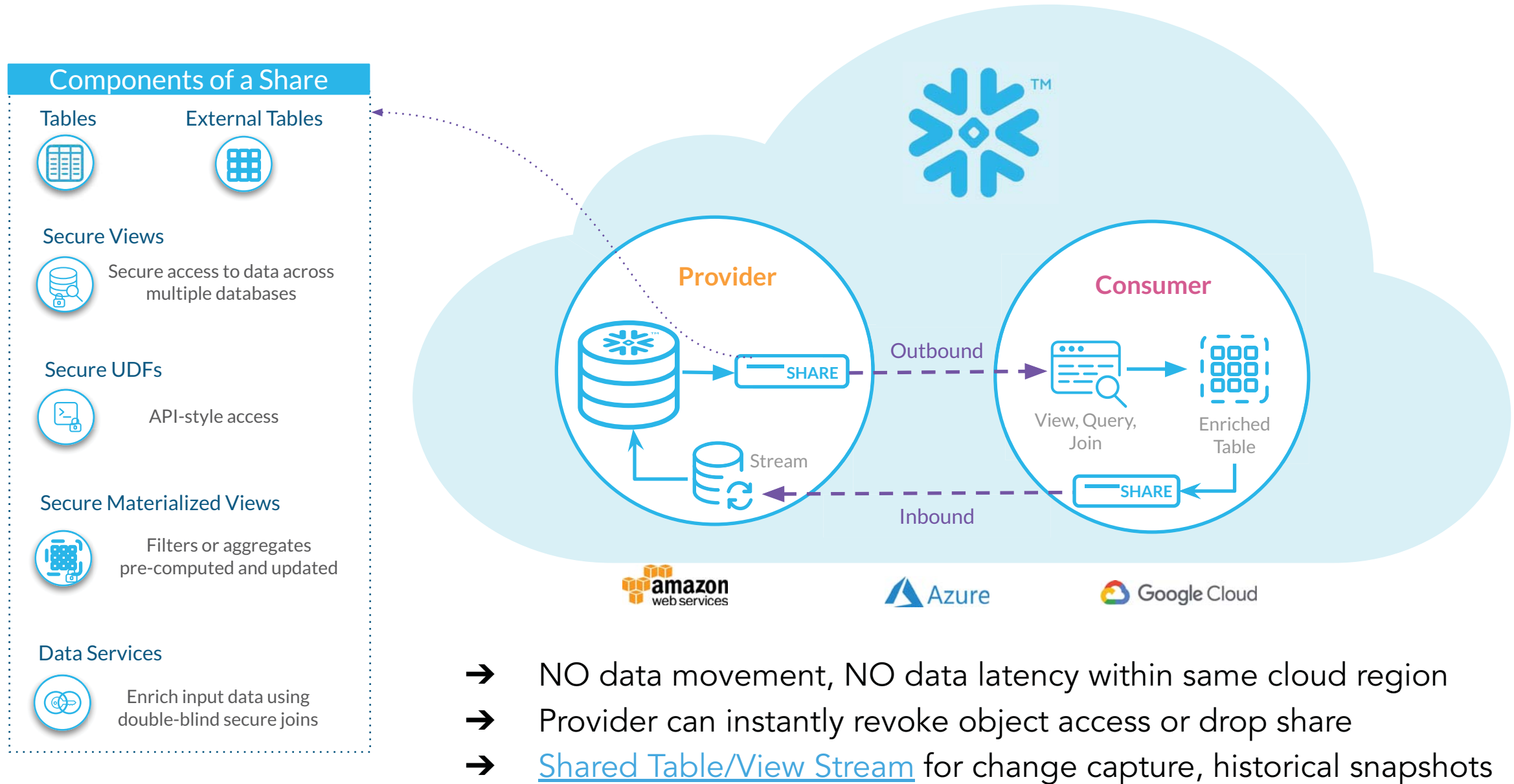
- 4 Coprocess Data/Code**

Multi-Party Cleanrooms  
Shared Functions



# SECURE DATA SHARING

*within a Snowflake region on any cloud*

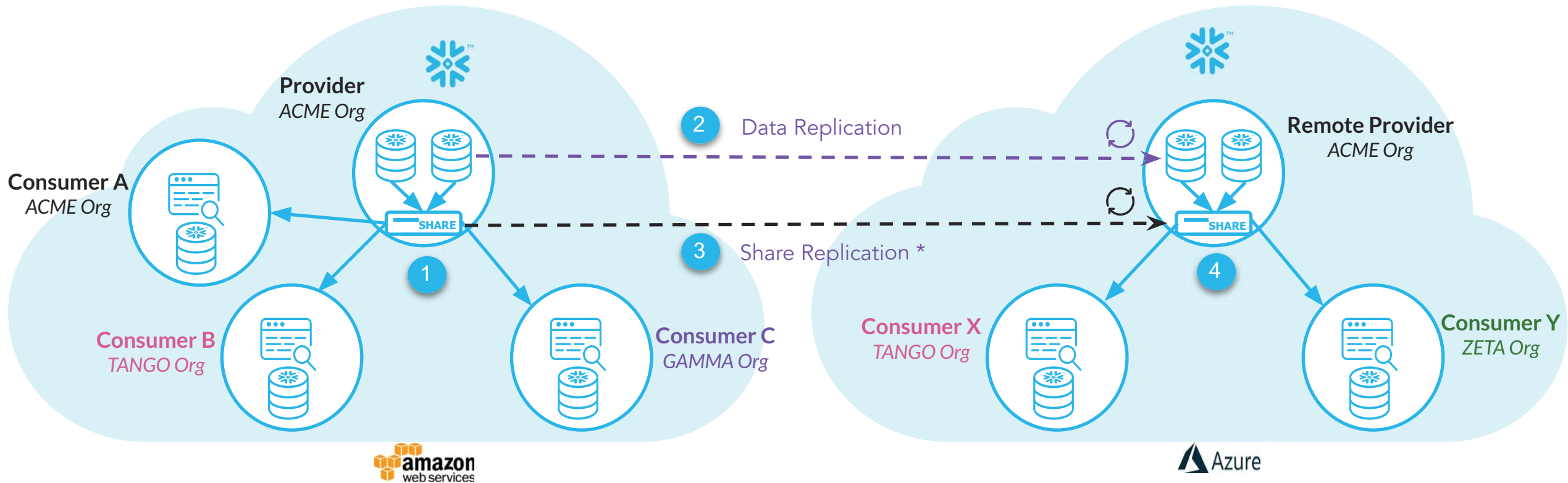


- NO data movement, NO data latency within same cloud region
- Provider can instantly revoke object access or drop share
- [Shared Table/View Stream](#) for change capture, historical snapshots



# GLOBAL DATA SHARING

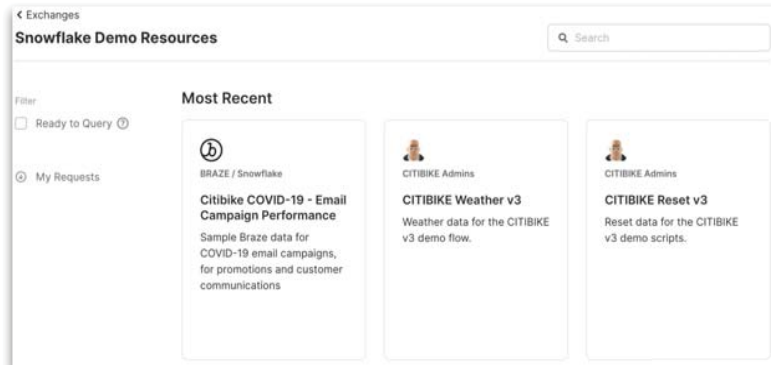
*across Snowflake deployments in different regions or clouds*



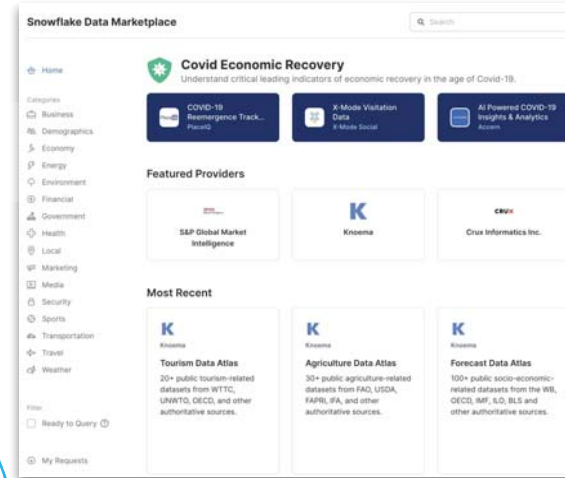
1. Provider (Acme Org) shares with Consumers A, B, C in AWS us-east-1
2. Provider replicates *shared databases* to Remote Provider (must be Acme Org) in Azure aus-east
3. Provider replicates *share definition* to Remote Provider (\*preview feature)
4. Remote Provider shares with Consumers X, Y. Tasks refresh data and share at desired interval.

# EVOLUTION OF DATA LIFECYCLE

6 Create and administer your Data Exchange



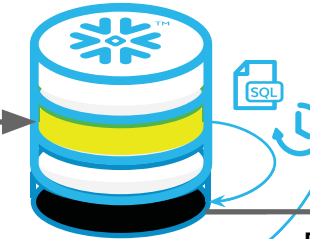
1 Publish listings in the Snowflake Data Marketplace



Get free listing  
Request personalized listing

2

Data Consumer



Enrich and Re-share

Customer



4

3 Monetize, fulfill requests  
(Auto-fulfillment cross-cloud and region, personalized shares)

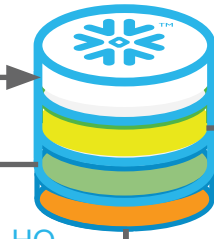
5 Share with a non- Snowflake customer

Managed Reader or Full Account



BI, Query Tools

Data Provider



HQ

AU-DW

EU-DW

HR

Data Science

Portfolio BUs



# A DATA CLOUD FOR



**All of Your Organization's Data,  
on One Platform**



# A DATA CLOUD FOR

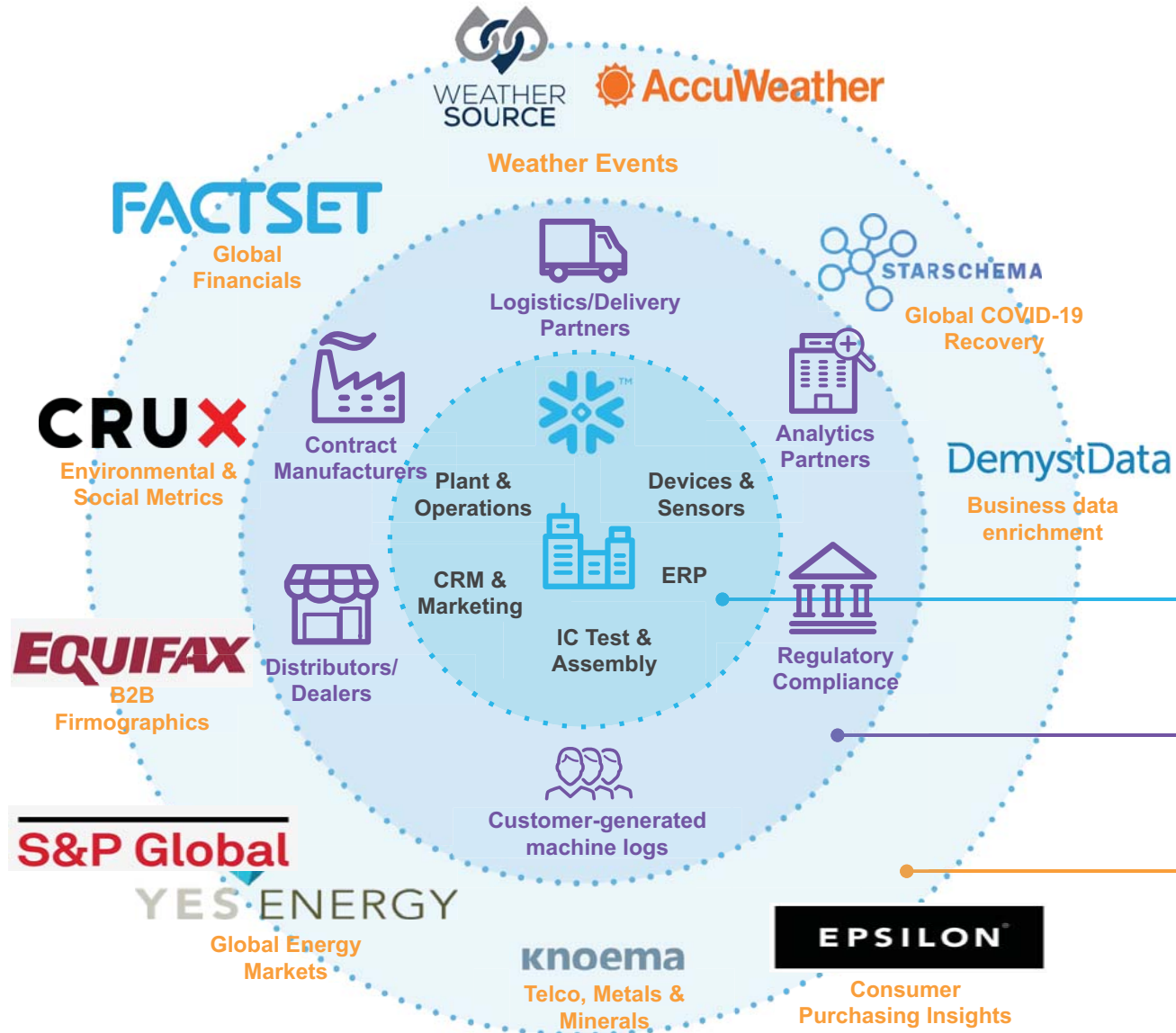


**All of Your Organization's Data,  
on One Platform**

**Your Ecosystem  
Partners, Suppliers, Customers**



# A DATA CLOUD FOR



All of Your Organization's Data,  
on One Platform

Your Ecosystem  
Partners, Suppliers, Customers

Snowflake Data Marketplace  
Industry Datasets, Data Services, Applications





# IMPERATIVES IN MANUFACTURING

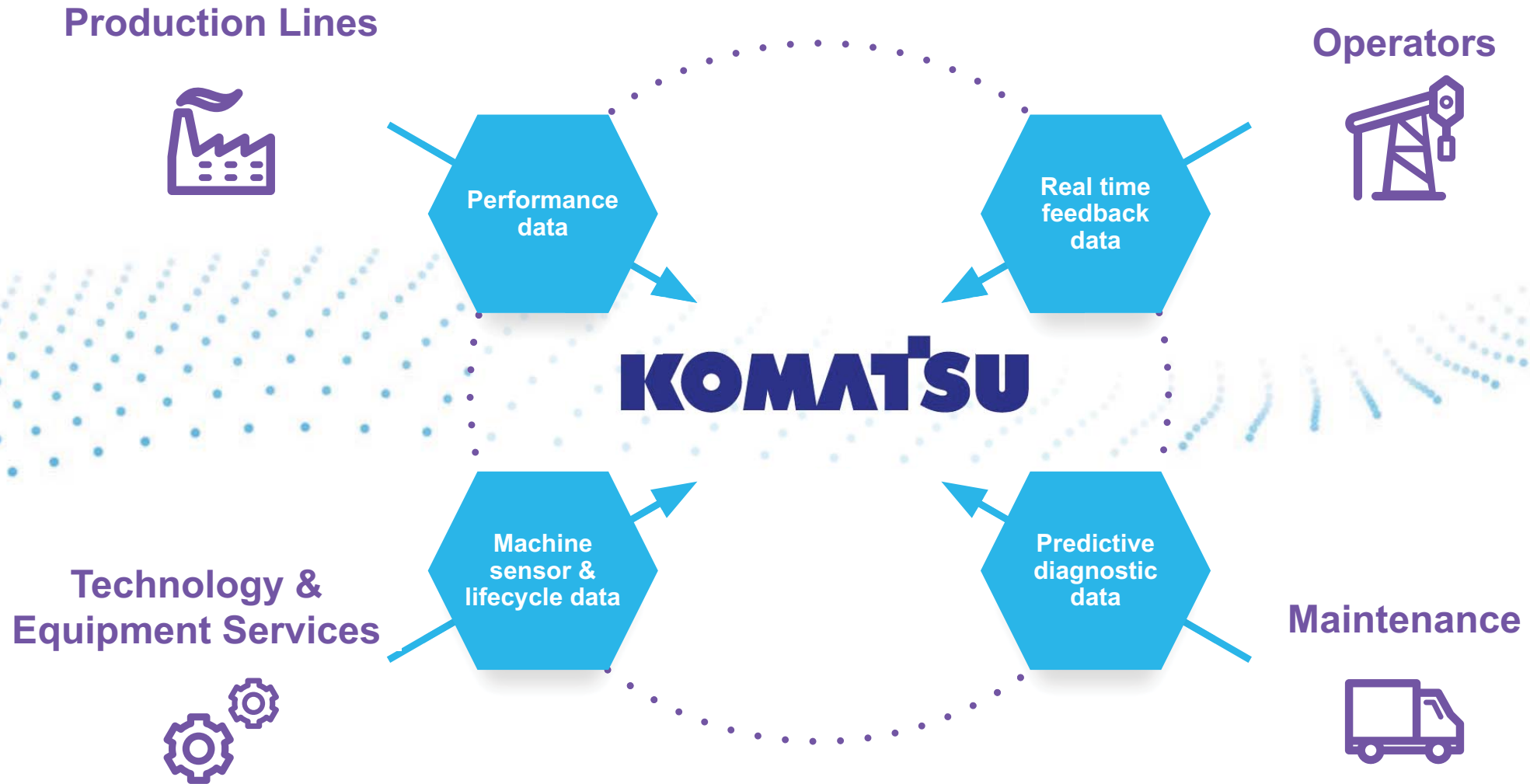
**DECREASE COSTS  
WITH GLOBAL  
MATERIALS AND  
LOGISTICS  
MANAGEMENT**

**IMPROVE  
PRODUCTIVITY AND  
INCREASE  
EFFICIENCY WITH  
IOT INSIGHTS**

**LOWER COSTS AND  
RISK THROUGH 360°  
SUPPLY CHAIN  
VISIBILITY**



# Komatsu: Real-Time IOT Insights



# Micron: Hardware Manufacturing Analytics



## About

Micron manufactures a broad portfolio of high-performance memory and storage technologies



## Challenges

Severe, consistent downtime & delivery issues  
Enterprise architecture team spent 1/3 of time tuning  
Significant impact to cost, manufacturing, productivity



## Results with Snowflake

**95% reduction** in downtime events  
**Game changing productivity** and query performance  
**Faster speed to delivery** for 30K+ BI users



“

With Snowflake, the separation of storage and compute makes it much simpler to manage across our areas of business. Now, we have consistent query times and everything is much more predictable.”

*Mike Cunliffe  
System Architect, Micron*



# ***“Network Devices”*: Component Quality Feedback**

- Contract Manufacturers (CM): Flex, Foxconn, ~18 in total
  - Complex data pipeline (20 years): CM collects data as XML/JSON files, SFTP to regional servers that route to central data center
- Component Quality Feedback: Samsung (DIMMs), Intel (Chips, ASICs), Seagate
  - Network Devices sends component attributes after a failure is flagged
  - Supplier sends back root cause analysis, aggregate reliability data, predictive analysis for component replacement

Business Problem: exchange network choked, leads to poor quality outcomes

- Was 1-5 TB/year, now 100 TB/year raw data; only 5% data actually sent to Network Devices to minimize transfer
- Quarter close impacted because important metrics are missing: root cause was saturated transfer network from massive growth in CM and Quality data
- Control security and visibility: Flex must not see Foxconn's data



# DATA MESH PRINCIPLES

Distribute responsibility for data pipelines and data quality to people with domain knowledge.  
Serve data as-a-product using a common self-service IT infrastructure platform.

## Domain-Centric Ownership & Architecture

Data pipelines owned by teams with domain knowledge

Domains own cleansing, refinement, historization, pre-aggregation, etc.

Domains responsible for governance, lineage, etc.

Domains treat data with consumers in mind

## Data as-a-Product

Data is discoverable

Data is easy to obtain and use

Data is documented

Domains responsible for the quality of their data

## Self-Serve Infrastructure as-a-Platform

Domain-agnostic, common tool set

Easy to use and low maintenance to support

Easy to deploy repeatable patterns for common requirements:  
cleansing, transformation, automation, storage, security, governance, sharing

## Federated Governance

Global interoperability standards across domains

Define and use global data governance policies

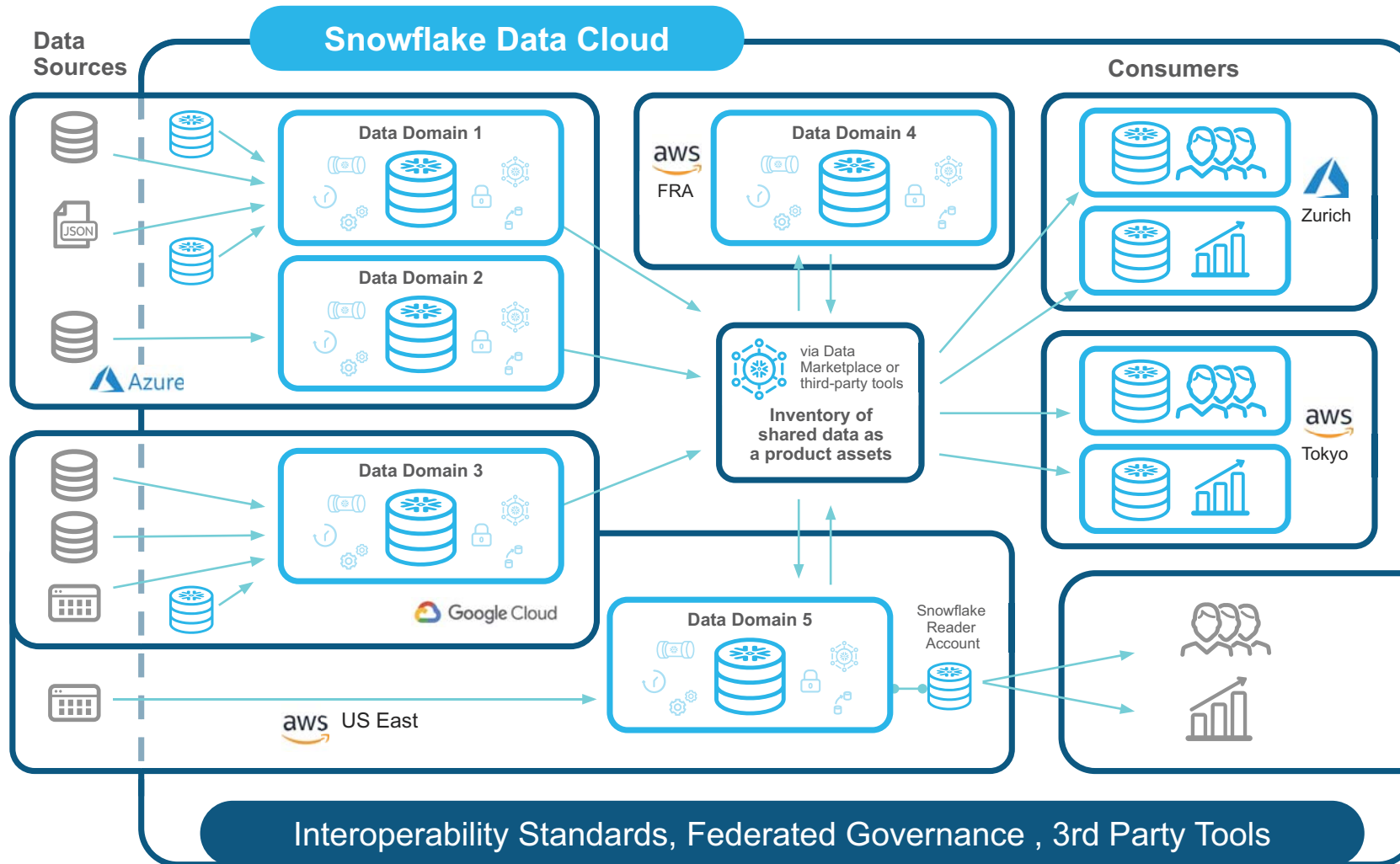
Define and apply governance within each domain and propagate downstream





# DATA MESH REFERENCE ARCHITECTURE

Snowflake enables a truly global and multi-cloud data mesh



- Data sources, data domains, and consumers can sit in different regions and different cloud platforms
- Snowflake enables a truly global and multi-cloud data mesh



# GOVERNANCE



# SNOWFLAKE GOVERNANCE CAPABILITIES



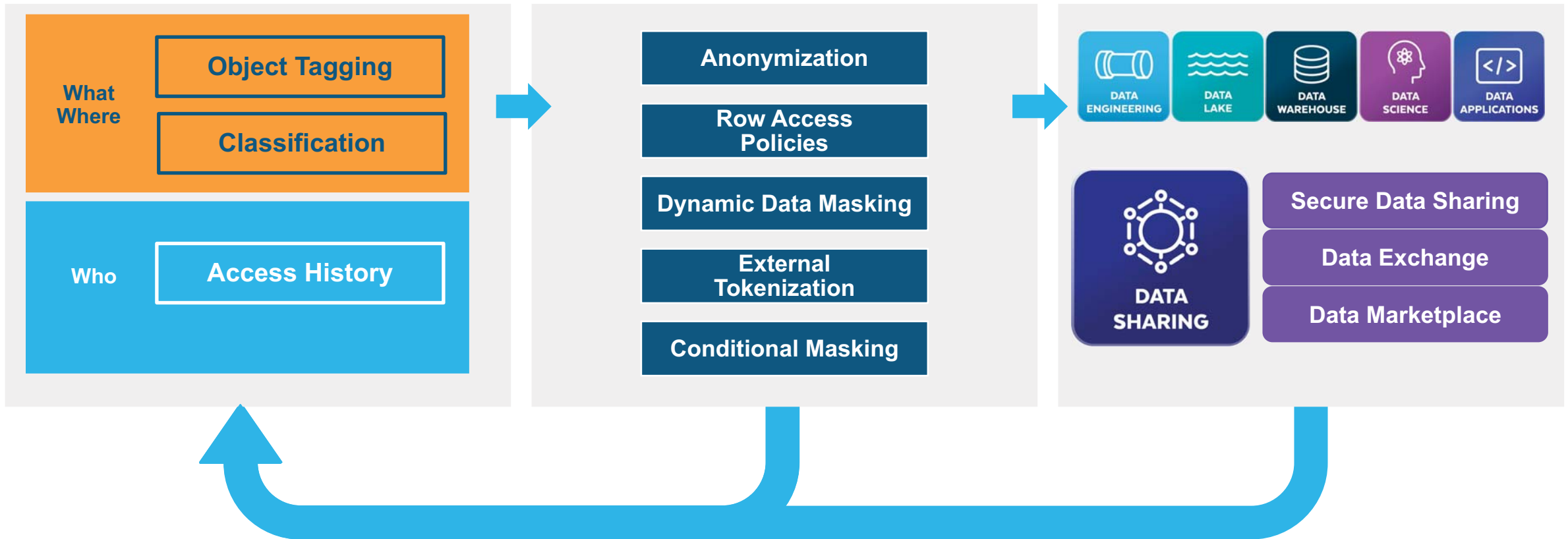
## Know Your Data



## Protect Your Data



## Unlock Your Data





THANK YOU



Thank you sponsors!

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# Amkor's Differentiators



## Technology

Advanced Packaging Leadership  
Engineering Services  
Broad Portfolio



## Quality

QualityFIRST Culture  
Execution  
Automation



## Service

Design & Test Through Drop Ship  
Manufacturing Footprint  
Local Sales & Support

# Global Companies Rate Advantest THE BEST ATE Company 2021



Advantest receives highest ratings from customers in annual VLSIresearch Customer Satisfaction Survey for 2 consecutive years.

**Global customers name Advantest THE BEST supplier of test equipment in 2020 and 2021, with highest ratings in categories of:**

**Technical Leadership – Partnership – Trust  
– Recommended Supplier – Field Service**

“Year-after-year the company has delivered on its promise of technological excellence and it remains clear that Advantest keeps their customers’ successes central to their strategy. Congratulations on celebrating 33 years of recognition for outstanding customer satisfaction.”

— **Risto Puhakka**, President VLSIresearch

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